A Correlation: Colorado Academic Standards and Junior Achievement Elementary School Programs



Updated January 2024 Colorado Social Studies 2020<u>2</u> Colorado Essential Skills

Junior Achievement USA 12320 Oracle Blvd. Ste 310 Colorado Springs, CO 80921

Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the Colorado Academic Standards for Social Studies and Financial Literacy and the Colorado Essential Skills, as well as Common Core standards for English Language Arts and Math for grades K-5. Note that with the Essential Skills, the Advanced Beginner and Strategic Learner levels have been used.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard, but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

JA Elementary School Learning Experiences

<u>JA Ourselves</u>[®] uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

<u>JA Our Families</u>[®] introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members' jobs and businesses contribute to the well being of the family.

<u>JA Our Community</u> <u>2.0</u> immerses students in the daily life of their community through digital and handson interactives. They gain the skills and knowledge to be both a worker and an active citizen, exercising their civic duty to make decisions for the good of the community.

<u>JA Our City</u> introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

<u>JA Our Region</u> introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

<u>JA Our Nation</u> provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

<u>JA More than Money</u> teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

<u>JA Career Exploration Fair</u> is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

JA Career Speakers Series[™] In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5)



JA Ourselves

Session Details	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
Session One: This or That? Make a Choice Students practice economics by making personal choices. Objectives: Students will: • Identify personal interests • Consider the factors that determine their choices • Define money	SS.K.3.1 Individuals make choices based on wants and needs. SS.K.3.2 Describe choices people make about how to use the money they earn.	Recognize that problems can be identified, and possible solutions can be created (Entrepreneurial Skills/Critical Thinking and Analysis) Recognize personal characteristics, preferences, thoughts, and feelings (Personal Skills/Initiative/Self- Direction). Demonstrate curiosity, imagination, and eagerness to learn more (Entrepreneurial Skills/Creativity and Innovation).	Reading Foundations RF.K.1-3 Writing W.K.1-2,8 Literature RL.K.7 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.2
Session Two: Do I Need What I Want? Students recognize that people have basic needs and wants and that money- smart people know the difference between them. Objectives: Students will: • Explain the difference between needs and wants • Create a simple chart	SS.K.3.1 Individuals make choices based on wants and needs. SS.K.3.2 Describe choices people make about how to use the money they earn. PFL K 5.1.c. Identify the difference between a want and a need and how that impacts purchasing decisions when resources are limited. For example: Buying a healthy snack vs. a candy bar, new shoes vs. a new toy, or a coat vs. a new game.	Recognize that problems can be identified, and possible solutions can be created (Entrepreneurial Skills/Critical Thinking and Analysis) Recognize personal characteristics, preferences, thoughts, and feelings (Personal Skills/Initiative/Self- Direction). Demonstrate curiosity, imagination, and eagerness to learn more (Entrepreneurial Skills/ Creativity and Innovation).	Reading Foundations RF.K.1-3 Literature RL.K.1,4 RL.K.7 Speaking and Listening SL.K.1-3 SL.K.6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.3 Measurement and Data CC.2.4.K.A.4



JA Ourselves

Session Details	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
Session Three: A Penny Earned Students are introduced to storybook characters and examine ways they can earn money. Objectives: Students will: Describe the role of money in society Identify jobs they can do to earn money	SS.K.3.5.1 Individuals make choices based on wants. PFL K 5.1.a. Recognize choices people make with their money and explain how financial decisions are made.	Demonstrate curiosity, imagination, and eagerness to learn more (Entrepreneurial Skills/ Creativity and Innovation).	Reading Foundations RF.K.1-4 Writing W.K.2,8 Literature RL.K.1-4 RL.K.7 RL.K.9-10 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1-3
Session Four: A Penny Saved Students are introduced to the concept of saving. Objectives: Students will: • Explain the importance of saving money • Identify a savings goal • Identify a place where people save money	PFL K 5.1. b. Explain how money gives people the ability to buy goods and services.	N/A	Reading Foundations RF.K.1-4 Literature RL.K.1-4 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1 Measurement and Data CC.2.4.K.A.4
Session Five: A Penny Shared Students are introduced to storybook characters and their plans to earn money for a worthy cause. Objectives: Students will: • Explain the importance of giving • Organize a chronological sequence of events	SS.1.1.1 Ask questions and discuss ideas about the past. PFL K 5.1. b. Explain how money gives people the ability to buy goods and services.	Recognize and describe cause-and-effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Critical Thinking and Analysis). Demonstrate curiosity, imagination, and eagerness to learn more (Entrepreneurial Skills/ Creativity and Innovation).	Reading Foundations RF.K.1-4 Writing W.K.1,8 Literature RL.K.1-4 RL.K.7 RL.K.9-10 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1-3



JA Our Families

Session Details	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
Session One: All Kinds of Families The students discover how families are alike and different and how they can work together to create a strong economy for the neighborhood. Objectives: Students will: • Begin to understand the similarities and differences between families. • Recognize the importance of businesses in neighborhoods	SS.1.2.2a. Identify similarities and differences between themselves and others.	Identify and reflect upon personal connections to community systems (Civic/Interpersonal Skills/Civic Engagement). Compare attitudes and beliefs as an individual to others (Civic/Interpersonal Skills/Global/Cultural Awareness).	Reading Literature RI.1.1 RI.1.3-4 RI.1.7,9,10 Reading Foundations RF.1.1-4 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2 L.1.4	Mathematical Practices 8
 Session Two: Money for Needs and Wants Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs. Objectives: Students will: Describe the difference between needs and wants Explain that families must earn money for the things they need and want 	SS.1.3.1. Individuals work in different types of jobs to earn an income. PFL.1.5.2. Plan how to spend, share, and save money. PFL 1 5.1.a. Discuss ways to earn or receive money.	Ask questions to learn more about careers and other life pursuits (Professional Skills/Career Awareness). Demonstrate an understanding of cause and effect related to personal decisions (Civic/Interpersonal Skills/Character). Recognize and describe cause- and-effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Inquiry/Analysis) Demonstrate curiosity, imagination, and eagerness to learn more (Entrepreneurial Skills/Creativity/Innovation).	Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Reading Foundations RF.1.1-4 Speaking & Listening SL.1.1-2 SL.1.4 Language L.1.1 L.1.4	Measurement and Data 1.MD.C.4 Mathematical Practices 1-2 4-5 7-8



JA Our Families

Session Details	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
Session Three: Businesses All Around the Neighborhood Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses. Objectives: Students will: • Define entrepreneur, goods, and services • Interpret map symbols • Identify the goods or services businesses provide	SS.1.2.1 Locate places and spaces using geographic tools. SS.1.2.2 Describe the characteristics of a community and how they are influenced by the environment. SS.1.3.1 Individuals work in different types of jobs to earn an income. PFL 1 5.1.a. Discuss ways to earn or receive money.	Identify key attributes of a variety of information products. (Professional Skills/Information Literacy). Find information through the use of technologies (Professional Skills/Use Information and Communications Technologies). Identify and reflect upon personal connections to community systems (Civic/Interpersonal Skills/Civic Engagement). Compare attitudes and beliefs as an individual to others (Civic/Interpersonal Skills/Global/Cultural Awareness). Ask questions to learn more about careers and other life pursuits (Professional Skills/Career Awareness). Demonstrate an understanding of cause and effect related to personal decisions (Civic/Interpersonal Skills/Character).	Reading Foundations RF.1.1-4 Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2 SL.1.4 Language L.1.1-2 L.1.4	Measurement and Data 1.MD.C.4 Mathematical Practices 1-2 5-8
Session Four: Jobs All Around the Neighborhood Students learn that entrepreneurs create businesses, which provide jobs for families. Objectives: Students will: • Identify the jobs people do • Analyze their own skills to determine ways they can support family members	SS.1.3.1 Individuals work in different types of jobs to earn an income. PFL 1 5.1.a. Discuss ways to earn or receive money.	Ask questions to learn more about careers and other life pursuits (Professional Skills/Career Awareness). Demonstrate an understanding of cause and effect related to personal decisions (Civic/Interpersonal Skills/Character).	Reading Foundations RF.1.1-4 Reading for Information RI.1.6-7 Writing W.1.5 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2 L.1.4	Mathematical Practices 1-2 4-5 7-8



JA Our Families

Session Details	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
 Session Five: A New Business Students think like entrepreneurs and help advertise a new business needed in the neighborhood. Objectives: Students will: Describe one of the entrepreneurial characteristics— Satisfy a Need or Want 	N/A	N/A	Reading Foundations RF.1.1-4 Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2	Operations in Algebra OA. 1 ELO OA 6-7 Measurement and Data 1.MD.C.4 Mathematical Practices 2-4 7-8



JA Our Community 2.0

Session Details	Social Studies Standards	Essential Skills	Common Core ELA and Math
 Session One: Communities at Work Students are introduced to the idea of a community and discover what types of workers help make their community strong. Students will: Define and describe a community. Identify the variety of jobs in a community. Locate jobs and businesses on a community map. Apply listening and focused attention skills Describe how different jobs require different skills. State how people contribute to and benefit from a community. 	SS.2.1.2 People of various cultures influence neighborhoods and communities over time. SS.2.2.1 Use geographic terms and tools describe spaces and places.	Recognize and describe cause-and- effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Inquiry/Analysis). Identify and reflect upon personal connections to community systems (Civic/Interpersonal Skills/Civic Engagement).	ELA Reading RL.2.1 Rl.2.32.7 RF. 2.3-2.4 Writing W. 2.1-2.2 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6
 Session Two: People at Work Students experience working in the community to earn a paycheck and produce goods and services. Students will: Define the terms business, produce, goods, and services. Explain how people earn income. Describe how goods are made using skills and knowledge. Collect, record, and interpret data using digital tools. 	SS.2.3.1 Resources are scarce, so individuals may not have access to the goods and services they want.	Demonstrate an understanding of cause and effect related to personal decisions (Civic/Interpersonal Skills/Character). Recognize that problems can be identified, and possible solutions can be created (Entrepreneurial Skills/Critical Thinking/Problem Solving).	ELA Reading RI.2.32.7 RF. 2.3-2.4 Speaking and Listening SL. 2.2-2.3 SL. 2.6 Language L.2.1-2.6 MATH 2.OA 1 2.md. 10



JA Our Community 2.0

Session Details	Social Studies Standards	Essential Skills	Common Core ELA and Math
 Session Three: Money at Work Students learn how people use money to buy goods and services they want and need for personal or business purposes. Students will: Match coin and dollar values. Describe the role of banks in an economy. Recognize the price of goods and services in the local market. Describe how money flows through a community's economy. Collaborate and communicate to make exchanges of money for goods or services. Summarize how money is spent on goods and services related to businesses. 	 SS.2.3.1 Resources are scarce, so individuals may not have access to the goods and services they want. SS.2.3.2 AND PFL 5.1 Investigate the costs and benefits to make informed financial decisions. SS. 2.3.2a. AND PFL 5.1a. Assess priorities when making financial decisions. SS. 2.3.2.c Differentiate the monetary value for a variety of goods and services. SS.2.3.2f. Use addition and subtraction within 100 to solve word problems about making financial decisions. PLF 2.5.1c. Recognize that different goods and services have different monetary values. PLF 2.5.1f. Solve simple financial word problems to aid in making financial decisions. 	Demonstrate an understanding of cause and effect related to personal decisions (Civic/Interpersonal Skills/Character). Recognize that problems can be identified, and possible solutions can be created (Entrepreneurial Skills/Critical Thinking/Problem Solving). Identify key attributes of a variety of information products. (Professional Skills/Information Literacy). Find information through the use of technologies (Professional Skills/Use Information and Communications Technologies). Recognize that problems can be identified, and possible solutions can be created (Entrepreneurial Skills/Critical Thinking/Problem Solving).	ELA Reading RI.2.1 RI.2.32.5 RI. 2.7 RF. 2.3-2.4 Writing W.2.2 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6 MATH 2.md.8
 Session Four: Votes Count Students discuss the responsibilities of being a part of the community and how they can help make decisions that impact the community. Students will: Use reason and logic to assess and analyze problems. Use empathy and observation skills to express community wants and needs. Generate solutions to a problem using brainstorming techniques. Identify and propose a creative solution to a community problem. Recognize that community members have a responsibility to get involved to help meet a community's needs. 	SS.2.4.1 Advocate for ideas to improve communities. PFL 2.5.1 e. Predict positive and negative consequences when making financial decisions.	Identify and reflect upon personal connections to community systems (Civic/Interpersonal Skills/Civic Engagement). Model positive behaviors for others (Professional Skills/Leadership).	ELA Reading RL.2.1 RL.2.6 RI.2.1 RI.2.32.6 RI.2.8 RF. 2.3-2.4 Writing W. 2.1 W. 2.7-2.8 Speaking and Listening SL. 2.1-2.4 Language L.2.1-2.6



JA Our Community 2.0

Session Details	Social Studies Standards	Essential Skills	Common Core ELA and Math
 Session Five: Making Choices Students are introduced to the concept of taxes and how those funds are used to pay government workers and provide services to support the community. Students will: Define taxes. Identify government jobs. Explain why community members pay taxes. Recognize how government services support the community. Recognize that many viewpoints must be considered when making decisions for the community. Practice flexibility, curiosity, and resilience in decision making to cope with and adapt to change. 	SS.2.4.1 Advocate for ideas to improve communities. PFL 2.5.1 d. Acknowledge that financial priorities vary among people and communities for goods and services. PFL 2.5.1 e. Predict positive and negative consequences when making financial decisions.	Compare attitudes and beliefs as an individual to others (Civic/Interpersonal Skills/Global/Cultural Awareness). Appropriately express a range of emotions to communicate personal ideas/needs (Professional Skills/Self- Advocacy).	ELA Reading RL.2.1 RL.2.6 RI.2.1 RI 2.3-2.8 RF. 2.3-2.4 Writing W. 2.1 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6
 Session Six: Crack the Code (Optional) Students learn how digital skills are applied in the community and discuss the types of jobs that require computers or programming skills. Students will: Describe the digital skills and knowledge required to produce certain goods and services. Recognize digital tools and computer skills. Use simple programming language and knowledge to complete tasks. Define code as the language computers use. 	N/A	N/A	ELA Reading RL.2.1 RI.2.1 RI 2.3-2.4 RI.2.7 RF. 2.3-2.4 Writing W. 2.7 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6



JA Our City

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
Session One: Earn, Save, Spend, and Donate Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy. Objectives: Students will: • Describe the four choices we have with money. • Define deposits and withdrawals.	SS.3.3.1. Producers and consumers exchange goods and services in different ways. PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skills/ Global/Cultural Awareness). Define the problem using a variety of strategies (Entrepreneurial Skills/Critical Thinking/Problem Solving). Demonstrate flexibility, imagination, and inventiveness in taking on tasks and activities (Entrepreneurial Skills/Risk Taking). Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/Resilience). Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/ Collaboration/Teamwork). Develop and utilize basic task and time management strategies effectively (Professional Skills/Task/Time Management).	Reading for Information RI.3.4-5 Reading Foundations RF.3.3-4 Writing W.3.2 ^{ELO} W.3.7 -8 ^{ELO} Speaking and Listening SL.3.1 SL.3.3 SL.3.6 Language L.3.1 L.3.3 L.3.4	Measurement and Data MD.3.4 MD.3.5 MD.3.6 Mathematical Practices 1-8



JA Our City

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
 Session Two: Invisible Money Students learn about the different forms of money and how people use them to pay for goods and services. Objectives: Students will: Define goods and services. Explain how people spend money. Recognize methods of payment and whether they are readily visible or invisible. 	SS.3.3.1. Producers and consumers exchange goods and services in different ways. PFL 3.5.1 c. Differentiate the role of income and expenses when creating a budget. ELO	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skills/ Global/Cultural Awareness).	Reading for Information RI.3.1-5 Reading Foundations RF.3.3-4 Writing W.3.7 -8 ^{ELO} Speaking and Listening SL.3.1-4 SL.3.6 Language L.3.1 L.3.3-4	Operations and Algebraic Thinking OA.3.8 OA.3.9 Mathematical Practices 1-8
 Session Three: How Do I Become an Entrepreneur? When entrepreneurs create businesses, they help keep cities alive and healthy. Objectives: Students will: Define entrepreneur, producer, and consumer. Explain the need for a business plan. Discuss the ways in which entrepreneurs help a city. 	 SS.3.1.2. People in the past influence the development and interaction of different communities or regions. SS.3.3.1. Producers and consumers exchange goods and services in different ways. PFL. 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals. PFL 3.5.1 d. Create a plan with specific steps to reach a short-term financial goal. 	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skills/ Global/Cultural Awareness).	Reading for Information RI.3.1-5 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1 L.3.3-4	Operations and Algebraic Thinking OA.3.8 Numbers Base Ten NBT.3.2 Mathematical Practices 1-2 4-8



JA Our City

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA	Common Core Math
 Session Four: Money Choices Make the City Go Round Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital. Objectives: Students will: Demonstrate the importance of money in everyday life. Describe how money flows through a city's economy. Explain taxes and how the city government uses the money to pay for the goods and services it provides. 	SS.3.3.1. Producers and consumers exchange goods and services in different ways. PFL 3.5.1 a. Give examples of short-term spending and savings goals.	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skills/ Global/Cultural Awareness).	Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1 L.3.3 L.3.4	Operations in Algebra OA.3.8 OA.3.9 Numbers Base Ten NBT.3.2 Mathematical Practices 1-8
Session Five: Let's Build a City A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate. Objectives: Students will: • Describe how personal choices make a city a good place to live, work, play, and go to school.	SS.3.2.1. Use geographic tools to develop spatial thinking skills. SS.3.3.1. Producers and consumers exchange goods and services in different ways. PFL 3.5.1a. Give examples of short-term spending and savings goals.	Articulate the most effective options to access information needed for a specific purpose (Professional Skills/Information Literacy). Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skills/ Global/Cultural Awareness).	Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Writing W.3.2 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1,3,4	Operations in Algebra OA.3.8 Numbers Base Ten NBT.3.2 Mathematical Practices 1-7

*ELO- Indicates a skill best supported by an Extended Learning Opportunity



JA Our Region

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
 Session One: Be an Entrepreneur Students explore well-known businesses by matching entrepreneurs to their businesses and identifying their own entrepreneurial traits. Objectives: Students will: Recognize the impact entrepreneurs have on a region Apply traits that are common to successful entrepreneurs to their own skills and abilities 	SS.4.3.1 People respond to positive and negative incentives.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience).	Reading for Information RI.4.1-2 RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.3-4 L.4.6	Mathematical Practices 1-2 4-7
Session Two: Resources–Tools for Entrepreneurs Students are introduced to resources and, working in teams, use this information to create new businesses. Objectives: Students will: • Define natural, human, and capital resources • Describe how products and services use resources	SS.4.3.1. Explain how people respond to positive and negative incentives. SS.4.2.1. Use geographic tools to research and answer questions about [Colorado] geography.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience). Articulate the most effective options to access information needed for a specific purpose (Professional Skills/Information Literacy). Ask questions to develop further personal understanding (Professional Skills/Self-Advocacy).	Reading for Information RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-5 Language L.4.3-4 L.4.1-6	Mathematical Practices 1-2 4-8
 Session Three: Hot Dog Stand Game Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses. Objectives: Students will: Track the revenue and expenses of a business Identify the fundamental tasks required to run a business Explain the importance of keeping an accurate account of a business's financial information 	SS.4.3.1. Explain how people respond to positive and negative incentives.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience).	Reading for Information RI.4.2-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.1 L.4.3-6	NBT 4.4 NF.4.7 Mathematical Practices 1-7



JA Our Region

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Four: Entrepreneurs Solve Problems Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher. Objectives: Students will: • Demonstrate the problem-solving process • Identify the potential risks and rewards in making business decisions	SS.4.3.1. Determine the opportunity cost when making a choice. PFL 4.5.1 c. Analyze scenarios of choices including opportunity cost.	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving). Regulate one's emotions, thoughts, and behaviors in different situations (Personal Skills/Self-Awareness). Apply knowledge to set goals, make informed decisions, and transfer to new contexts (Personal Skills/Self- Awareness).	Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6	Mathematical Practices 1-2 4 6-7
 Session Five: Entrepreneurs Go Global Students demonstrate the supply chain by working in teams to build a sticker- sheet computer. Objectives: Students will: Apply the supply chain to a manufacturing example Explain how resource providers, businesses, and consumers are interdependent 	SS.4.2.2. Connections are developed within and across human and physical systems.	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving).	Reading for Information RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1-4 Language L.4.1 L.4.3-4 L.4.6	NA



JA Our Nation

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session One: Free to Choose Your Work or Business Students are introduced to the nation's free market system and how it supports businesses and careers. Objectives: Students will: Identify the characteristics of a free market economy Explain how pricing guides economic decisions 	SS.5.4.1 Construct an understanding of the foundations of citizenship in the United States.	Follow a process identified by others to help generate ideas, negotiate roles and responsibilities, and respects consensus in decision making (Civic/Interpersonal Skills/Collaboration/Teamwork). Plan and evaluate complex solutions to global challenges that are appropriate to their contexts using multiple disciplinary perspectives (such as cultural, historical, and scientific) (Civic/Interpersonal Skills/Global/Cultural Awareness).	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5	Operations and Algebraic Thinking OA.5.2 Numbers Base Ten NBT.5.6-7
Session Two: Innovation Nation Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income. Objectives: Students will: • Define entrepreneur and entrepreneurship • Describe resources and how entrepreneurs use them • Explore STEM skills and the process of innovation	SS.5.3.1 a. Identify examples of the productive resources and explain how they are used to produce goods and services.	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving).	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Writing WS.5.2 WS.5.4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5	Operations and Algebraic Thinking CC.2.2.5.A.1 Numbers Base Ten CC.2.1.5.B.2



JA Our Nation

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Three: Career Quest Students learn about career clusters. Objectives: Students will: • Examine career groupings and the skills necessary for a variety of careers.	NA	Apply knowledge to set goals, make informed decisions, and transfer to new contexts (Personal Skills/Self- Awareness). Assess personal strengths and limitations, with a well-grounded sense of confidence, optimism, and a growth mindset (Personal Skills/Self-Awareness). Pursue a path of inquiry initiated by personal connections to careers and other life pursuits (Professional Skills/Career Awareness).	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5	Numbers Base Ten CC.2.1.5.B.2
Session Four: Get and Keep the Job! Students examine important work- readiness and behavioral skills needed for career success. Objectives: Students will: • Identify the soft skills wanted by today's employers	NA	Assess personal strengths and limitations, with a well-grounded sense of confidence, optimism, and a growth mindset (Personal Skills/Self-Awareness). Plan and evaluate complex solutions to global challenges that are appropriate to their contexts using multiple disciplinary perspectives (such as cultural, historical, and scientific) (Civic/Interpersonal Skills/Global/Cultural Awareness).	RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Writing	Operations and Algebraic Thinking CC.2.2.5.A.1 Numbers Base Ten CC.2.1.5.B.2



JA Our Nation

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Five: Global Connections Students explore how the United States is connected to the global economy. Objectives: Students will: • Discuss why businesses specialize and trade • Define opportunity cost	SS.5.2.2 b. Explain migration, trade, and cultural patterns that result from interactions among people, groups, and cultures SS.5.3.1. Trade shaped the development [of Early America.]	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving). Plan and evaluate complex solutions to global challenges that are appropriate to their contexts using multiple disciplinary perspectives (such as cultural, historical, and scientific) (Civic/Interpersonal Skills/Global/Cultural Awareness).	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5	NA
Optional Supplement: Business Organization Students examine entrepreneurship, free enterprise, and business organization. Objectives: Students will: • Identify three basic ways businesses are organized.	NA	NA	Speaking and Listening SL.5.1-4 Language L.5.1,5	NA



JA More than Money

Session Descriptions	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
 Session One: The Money Garden Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest. Objectives: Students will: Identify the role of money in everyday life Explain the benefits of using a savings account 	 SS.3.3.1. Producers and consumers exchange good and services in different ways. SS.5.3.2. Examine how individuals use financial institutions to manage personal finances. PFL 5.5.1 a. Differentiate between saving and investing. PFL 5.5.1 b. Establish the function of banking. PFL 5.5.1 c. Distinguish between different types of financial institutions such as banks and credit unions, and the services provided. PFL 5.5.1 d. Create a way to keep track of money spent and money saved. 	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skill/ Global/Cultural Awareness). Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving). Appropriately express one's own emotions, thoughts, and values and identify how they influence behavior (Personal Skills/Self- Awareness). Ask questions to develop further personal understanding (Professional Skills/Self- Advocacy).	Reading for Information RI.3.1 RI.3.3-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1 L.3.4 L.3.4	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 5.NBT.5 5.NBT.7 Mathematical Practices 1-8
 Session Two: Create a Business Students learn about the ways in which people's interests and skills can help them identify small businesses they can start. Objectives: Students will: Define business, goods, and services Identify businesses they would like to start that align with their personal interests and skills Appreciate their own roles as entrepreneurs in affecting their community and their world 	SS.3.3.1. Producers and consumers exchange good and services in different ways. SS.4.3.1. People respond to positive and negative incentives. PFL 5.5.1 d. Create a way to keep track of money spent and money saved.	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skill/ Global/Cultural Awareness). Set goals and develop strategies to remain focused on learning goals (Professionalism/Perseverance/ Resilience).	Reading for Information RI.3.2-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1-4 L.3.6	Numbers Base Ten 3.NBT.3.3 4.NBT.4 4.NBT.5 5.NBT.5 5.NBT.7 Mathematical Practices 1-8



JA More than Money

Session Descriptions	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Three: Build a Business Students identify the fundamental steps for starting a small business and develop a basic business plan. Objectives: Students will: • Identify the basic steps for building a small business • Develop a basic business plan Statement of the statement of the	 SS.3.3.1. Producers and consumers exchange good and services in different ways. PFL 5.5.1 b. Establish the function of banking. PFL 3.5.1 a. Give examples of short-term spending and savings goals. PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals. PFL 3.5.1 d. Create a plan with specific steps to reach a short-term financial goal. 	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skill/Global/Cultural Awareness). Define the problem using a variety of strategies (Entrepreneurial Skills/Critical Thinking/Problem Solving). Demonstrate flexibility, imagination, and inventiveness in taking on tasks and activities (Entrepreneurial Skills/Risk Taking). Set goals and develop strategies to remain focused on learning goals (Professionalism/Perseverance/ Resilience). Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Develop and utilize basic task and time management strategies effectively (Professional Skills/Task/Time Management).	Reading for Information RI.3.2-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1-4 L.3.6	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 4.NF.4.7 5.NBT.5 5.NBT.7 Mathematical Practices 1-2 4-8



JA More than Money

Session Descriptions	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Four: Run a Business Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity. Objectives: Students will: • Explain why financial institutions lend money • Explain decision making and the traits of trustworthy borrowers • Record and track financial gains and losses	 SS.4.3.1. People respond to positive and negative incentives. PFL 5.5.1. c. Distinguish between different types of financial institutions such as banks and credit unions, and the services provided. PFL 5.5.1 d. Create a way to keep track of money spent and money saved. PFL 3.5.1 e. Model strategies to achieve a personal financial goal using arithmetic operations. 	Set goals and develop strategies to remain focused on learning goals (Professionalism/Perseverance/ Resilience).	Reading for Information RI.3.1-5 RI.3.7 Reading Foundations RF.3.3-4 Writing W.3.2-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.4 L.3.6	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 4.NBT.5 5.NBT.5 5.NBT.7 Mathematical Practices 1-8
Session Five: Global Success The students explore the opportunities and challenges of global markets. Objectives: Students will: • Explore reasons why businesses import and export goods • Describe the economic considerations related to selling in a global market • Define opportunity cost *ELO- Indicates a skill best supported by an	SS.3.3.1. Producers and consumers exchange good and services in different ways. SS.4.3.1. People respond to positive and negative incentives.	Recognize how members of a community rely on each other, considering personal contributions as applicable (Civic/Interpersonal Skills/Collaboration/Teamwork). Identify and explain multiple perspectives (cultural, global) when exploring events, ideas, and issues (Civic/Interpersonal Skill/ Global/Cultural Awareness). Set goals and develop strategies to remain focused on learning goals (Professionalism/Perseverance/ Resilience).	Reading for Information RI.3.1 RI.3.3-7 Reading Foundations RF.3.3-4 Writing W.3.3 Speaking and Listening SL.3.1-2 SL.3.6 Language L.3.1-4 L.3.6	NA

*ELO- Indicates a skill best supported by an Extended Learning Opportunity



JA Career Exploration Fair K-2

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA
 Pre-JA Career Exploration Fair Session: A Job to Do! Students identify the jobs people have and the work people do to make their community a good place to live, work, and play. They will also prepare questions to ask the speakers. Objectives: Students will: Define careers. Examine the jobs of family members. Identify jobs within the community. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize how personal actions have had a positive or negative impact with feedback as needed (Civic/Interpersonal Skills/Collaboration/Teamwork). Articulate personal strengths and challenges using different forms of communication to express themselves (Civic/Interpersonal Skills/Communication). Recognize and describe cause- and-effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Inquiry/ Analysis).	Foundational Skills RF 1 RF 2 RF 3 Writing W 2 W 5 W 8 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5
 The Day of the Fair Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions. Objectives: Students will: Observe speakers and the tools they use. Identify the variety of careers people have in the community and how each job requires specific skills. Express ideas and questions concerning the jobs people have. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Articulate task requirements and identify deadlines (Professional Skills/Task/Time Management). Appropriately express a range of emotions to communicate personal ideas/needs (Professionalism/Self-Advocacy). Ask questions and learn more about careers and other life pursuits (Professionalism/Career Awareness).	Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5
 Post-JA Career Exploration Fair Activity: I Think I Want to Be Students reflect on their JA Career Exploration Fair experience. Objectives: Students will: Begin to identify a future career interest. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize personal characteristics, preferences, thoughts and feelings (Personal Skills/Initiative/Self-direction). Handle impulses and behavior with minimal direction (Personal Skills/Personal Responsibility). Recognize emotional response to ideas that differ from own (Personal Skills/Adaptability/Flexibility).	Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Language L 4 L 5 L 6



JA Career Exploration Fair 3-5

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA
 Pre-JA Career Exploration Fair Session: A Job for Everyone Students reflect on their interests and skills as they consider future careers. Objectives: Students will: Define careers. Analyze their interests and skills to learn how they fit in the classroom and the workplace. Construct new understandings connected to prior knowledge. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize how personal actions have had a positive or negative impact on others with feedback as needed (Civic/Interpersonal Skills/Collaboration and Teamwork). Articulate personal strengths and challenges using different forms of communication to express themselves (Civic/Interpersonal Skills/Communication). Recognize and describe cause-and- effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Inquiry/ Analysis).	Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 6 Language L 4 L 5 L 6
 The Day of the Fair Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions. Objectives: Students will: Observe speakers and the tools they use. Identify the variety of careers people have in the community and how each job requires specific skills. Express how jobs require specific interests and skills. Examine how school skills apply to career paths. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Articulate task requirements and identify deadlines (Professional Skills/Task/Time Management). Ask questions and learn more about careers and other life pursuits (Professional Skills/Career Awareness). Appropriately express a range of emotions to communicate personal ideas/needs (Professional Skills/Self-Advocacy).	Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6
 Post-JA Career Exploration Fair Activity: Someday I'll Be Students reflect on their JA Career Exploration Fair experience. Objectives: Students will: Prepare a personal interest "resume." Begin to identify a future career interest. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize personal characteristics, preferences, thoughts and feelings (Personal Skills/Initiative/Self- Direction). Handle impulses and behavior with minimal direction (Personal Skills/Personal Responsibility).	Foundational Skills RF 3 RF 4 Writing W.4 W.5 W.6 Language L 4 L 5 L 6



JA Career Speaker Series K-5

Session Descriptions	Social Studies Standards	Essential Skills	Common Core ELA
 Before the Event Students prepare questions for the speaker to answer. Objectives: Students will: Identify skills and interests Explain how the speaker's job helps people in the community 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize how personal actions have had a positive or negative impact on others with feedback as needed (Civic/Interpersonal Skills/Collaboration/Teamwork). Articulate personal strengths and challenges using different forms of communication to express themselves (Civic/Interpersonal Skills/Communication). Recognize and describe cause- and-effect relationships and patterns in everyday experiences (Entrepreneurial Skills/Inquiry/ Analysis).	Foundational Skills RF 1 RF 2 RF 3 RF 4 Speaking and Listening SL 1 SL 6 Language L 4 L 5 L 6
 Speaker Day: Invite a Career Speaker to Class Students interact with a career speaker who describes his or her job and how it relates to his or her skills and interests. Objectives: Students will: Listen to a career speaker. Express how jobs require specific interests and skills. Examine how interests and skills apply to careers. 	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Recognize how personal actions have had a positive or negative impact on others with feedback as needed (Civic/Interpersonal Skills/Collaboration/Teamwork). Articulate personal strengths and challenges using different forms of communication to express themselves (Civic/Interpersonal Skills/Communication).	Foundational Skills RF 1 RF 2 RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6
After the Event Students reflect on what they learned during their preparation and the speaker event. Objectives: Students will: • Recognize career clusters. • Identify careers that relate to personal interests and skills.	PFL 3.5.1 b. Identify activities that individuals can do to earn money to reach personal financial goals.	Articulate task requirements and identify deadlines (Professional Skills/Task/Time Management). Ask questions and learn more about careers and other life pursuits (Professional Skills/Career Awareness).	Foundational Skills RF 1 RF 2 RF 3 RF 4 Writing W.4 W.5 W.6 Language L 4 L 5 L 6

